

Off-The-Shelf Trainings and Workshops

In addition to customized organizational development solutions, Lonsway Consulting offers many “off-the-shelf” trainings and workshops:

| Training/Workshop | Target Audience | Topics |
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| <i>Leading Change in the 21st Century</i> | <ul style="list-style-type: none"> • Management • Change Initiative Leaders • Change Agents | <ul style="list-style-type: none"> • Recognize the drivers and types of organizational change • Understand the critical steps for successfully leading change efforts • Learn new strategies and tools to enable focus and motivation through transitions • Understand competencies required to sustain an adaptive culture |
| <i>Building Trust</i> | <ul style="list-style-type: none"> • Management • All Employees • Work Teams • Project Teams | <ul style="list-style-type: none"> • Understand the economic value of trust • Develop greater self-awareness of current ability to trust others and to be trusted • Learn new tools to build greater trust |
| <i>Client Relationship Management</i> | <ul style="list-style-type: none"> • Relationship Managers • Project Managers • Bankers • Client Service Personnel | <ul style="list-style-type: none"> • Maximize value to clients • Prevent and handle difficult situations • Build trust with clients • Enhance client relationships |
| <i>Effective Communication</i> | <ul style="list-style-type: none"> • Management • All Employees • Work Teams • Project Teams | <ul style="list-style-type: none"> • Essential elements of communication • Appropriate methods for communication based on the purpose • Building trust to facilitate communication • Giving and receiving feedback more effectively • Proactively handling conflict and “difficult conversations” |
| <i>Leadership 101</i> | <ul style="list-style-type: none"> • Executive Leaders • Business Owners • Middle Management • New Supervisors | <ul style="list-style-type: none"> • Competencies for successful leadership • Coach to maximize employee performance • Master performance management cycle • Giving feedback to employees |
| <i>Myers Briggs Teambuilding</i> | <ul style="list-style-type: none"> • Management Teams • Cross-functional Teams • Work Teams • Project Teams | <ul style="list-style-type: none"> • Understand the different personality differences on your team • Strengths and challenges for personality preferences • How to work more effectively with different personality types on your team |
| <i>Balanced Scorecard Development</i> | <ul style="list-style-type: none"> • Management Teams • Project Teams • Work Teams | <ul style="list-style-type: none"> • Define desired results and key drivers for the business • Develop Scorecard framework • Design measures • Learn steps to cascade Scorecard |
| <i>Time Management</i> | <ul style="list-style-type: none"> • Management • All Employees | <ul style="list-style-type: none"> • Leverage time and effort • Prioritize and track critical tasks • Use meeting time effectively • Manage stress during high demand periods |